



Una van Dorssen
Consultant & Coach

Expertise:

- Marketing & External Relations
- Strategic Development & Change Management
- High-level Client & Stakeholder Management
- Team Leadership
- Positive Psychology

Selected projects:

- Appreciative Inquiry *SAC*, Paris, France
- Brand Awareness *IoD*, UK and France
- Strategic Consultancy *Positran*, France
- Presentation Training *Eiffel Industrie Turbo Machine*, Pau, France
- Management Consultancy, Signalis, Paris, France

Accredited as Coach with:

Institute of Directors, UK and France
Franco British Chamber of Commerce, Paris, France

Education:

Completing September, 2017 - MSc Applied Positive Psychology, ARU Cambridge
Postgraduate Certificate in Business and Personal Coaching
Codevelopment, Collective Coaching, Positran, Paris

Professional career and experience:

2015 – now: Senior Consultant Positran, Paris part-time. Studying MSc Applied Positive Psychology part-time.

2011 – 2014: Researching and writing, Paris France. Completed ASAP Business Completed Employee Engagement course in USA to be an engagement facilitator. Co-authored best selling book “Breakthrough” with Chapter on Employee Engagement.

2008 – 2011: Wall Street Institute, Pau, South West France. Director, Experienced in Adult Education Management; delivered a wide range of educational products to business people.

2004 – 2008: Freelance Corporate Marketing Consultant, Pau, France.

1997- 2002: Credit Suisse First Boston (Europe) Ltd, London. Marketing Director for the Equity Finance Group.

1995 - 1997: NatWest Markets, London. Marketing Director.

1991- 1995: S.G Warburg Securities Ltd, London (now UBS). Director, Head of Repo Desk.